

We are the pioneers in the commercialization of Low Earth Orbit

## Our Clients































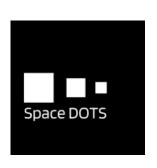














# Services for Space Companies

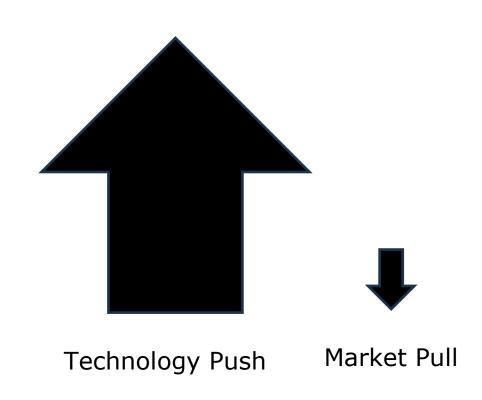
- Market Analysis
- Capabilities Analysis
- Commercialization roadmap
- Go-to-market strategy
- Demand creation
- Innovation competitions
- Accelerators and incubators
- Direct Customer Acquisition
- ISS Commercial Allocation
   Proposal Development and
   NASA interface
- Market development in the US and Europe.



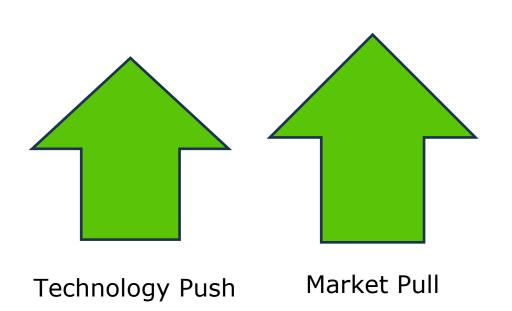


## Key market opportunities for LEO Free-Flyers

200 unique applications across 16 terrestrial industries enabled by spacebased phenomena. Representing a TAM of more than \$850B



Traditional Space Industry Behaviour



New Customer Centric Space Industry Behaviour



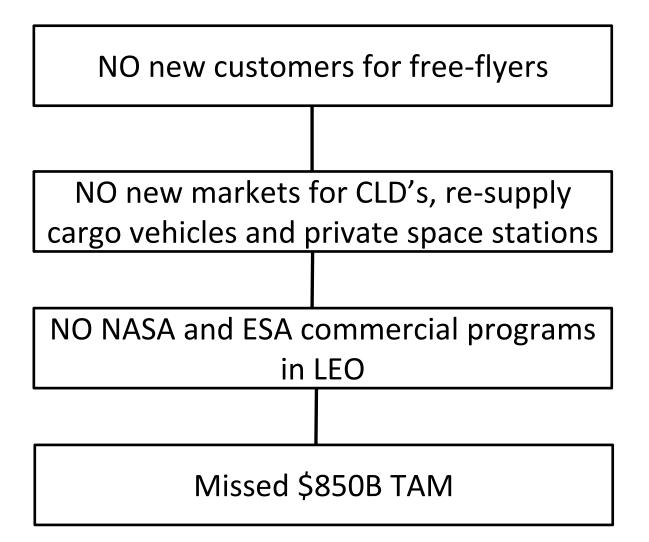
# New Qualified Pipelines

#### **Awareness**

- Create value propositions for the technical and economic aspects
- Speak their language and show case studies
- Adapt to their business models
- Tons of follow-ups

New Terrestrial
Commercial Case
Study for Space

# No New Qualified Pipelines





## Key market opportunities for LEO Free-Flyers

It's not just the ISS anymore

**Advanced Materials** 

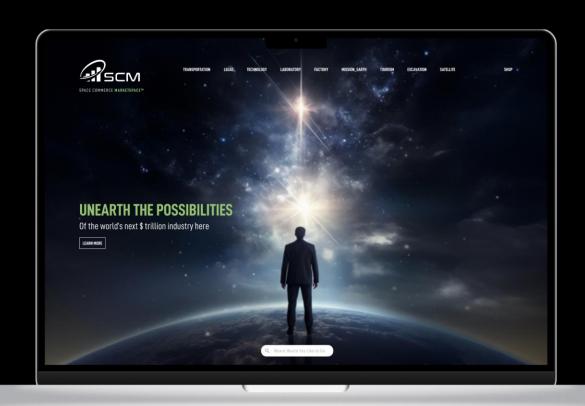
Life Science Research in an Uncrewed Environment

**Supporting In-Orbit Servicing** 

Testing Critical Components for LEO, Moon and Mars



# SCM Market Space Coming in 2024



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